

DIFFERENTIATORS

- Action-Oriented Execution
- Structured for Measurable Results
- Data-Driven Decision-Making
- Efficient and Purposeful Collaboration
- Empowerment Through Scalable Systems
- High-Trust, Low-Overhead Communication
- Client Success as the Core Metric
- Calm and Focused Under Pressure
- Unwavering Commitment to Clarity
- Expertise Without Ego

PAST PERFORMANCE

- Client:** Defense Security Cooperation Agency
Role: Program Manager (22 FTEs, \$15M project)
- Cleared a major reporting backlog using sprint-based recovery strategies
 - Delivered executive-level insights across 4 divisions
 - Reduced churn by standardizing SOPs and leading recruitment/training
 - Maintained monthly reporting cadence to client executives

Client Feedback:

"Harry is simply one of the best program managers and leaders I've had the opportunity to work with. In all of his work, it immediately becomes evident just how much he cares about the people on his teams and the products that he delivers to clients. He does not avoid the hard problems, he seeks them out and addresses them head-on."
 — Mark Mellott PhD, PMP, President @ Mellott & Associates

NAICS CODES

- 541611** – Administrative & Management Consulting (Primary)
- 541618** – Other Management Consulting
- 541612** – HR Consulting
- 541219** – Other Accounting Services
- 541511** – Custom Programming Services
- 541614** – Process & Logistics Consulting
- 611430** – Professional Development & Training
- 541990** – Other Technical Services

HARRY EDELMAN

Founder & Principal Consultant
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"I don't just advise, I execute. My goal is to leave teams stronger, faster, and better equipped to move forward."



CONTACT US

ABOUT US

HRE Consulting is a veteran-led consulting firm that offers strategic business operations improvements, business development & growth, as well as workforce development and employer brand strategy solutions.

CORE COMPETENCIES

Career and Company Development: Supporting professionals and firms through transitional growth, personal branding, and executive coaching.

- Interview & Pitch Coaching (1:1 sessions or bundles)
- Resume Optimization + Job Identification Retainers
- Website & Brand Copywriting (for founders, firms, or initiatives)
- Portfolio Refinement & Strategic Storytelling

Planning & Project Delivery: Agile-aligned leadership and execution for fast-moving organizations.

- Fractional PMO Support (5–15 hrs/week)
- Interim Executive Roles (Operations, PMO, Strategic Projects)
- Executive Reporting & Risk Management Dashboards
- Stakeholder Coordination & Playbook Development

Budgeting & Business Insights: Turning messy back-end data and operations into forward-looking, actionable insights.

- Rapid Ops Audit (2-week fixed scope)
- Cost-Saving Process Reviews
- Performance Dashboards & Trend Tracking
- Operational Recovery & Risk Mitigation Plans

Automation & Optimization: Helping firms scale sustainably through AI-driven workflow & process improvement.

- Workflow Simplification with VBA, Python, and low-code tools
- Sales Enablement & BD Process Builders (4–6 week scope)
- SOP Development and AI-Ready Templates
- Time-saving Reporting Automations

Procurement & Proposal Development: Helping consulting firms and agencies win work and stay compliant.

- Federal RFP & RFI Support
- Capture Strategy & Positioning
- Teaming Strategy & Partner Sourcing
- Proposal Writing & Red Teaming

PRODUCTIZED SERVICES SNAPSHOT

All services are scoped based on client needs.

Service	Format	Price
Fractional PMO Support	5–15 hrs/week	\$1,500–\$5,000/month
Rapid Ops Audit	2-week engagement	\$2,500–\$4,000
BD Enablement Sprint	4–6-week project	\$5,000–\$7,000
Interview Coaching	Single or Bundle	\$75–\$400
Resume/Job Support Retainer	Monthly	\$500–\$1,500
Portfolio & Copy Edits	Fixed Scope or Hourly	\$275–\$1,500+